

Raisins & Dried Fruits

SERVING AMERICAN FAMILIES & THE WORLD SINCE 1912



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SUN-MAID GROWERS OF CALIFORNIA

SUN-MAID CREATIVE TEAM

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Contents



CHAPTER 1

The **Basics**

- 10 Sun-Maid Timeline 1900-1930
- 12 Sun-Maid Timeline 1930-1965
- 14 Sun-Maid Timeline 1965-1995
- 16 Sun-Maid Timeline 1995-Present
- 18 The Uses of Raisins
- 22 The Uses of Dried Fruits
- 24 Festivals & Holidays
- 28 Fresh Fruit Made Into Dried Fruit
- 30 Making Sense of Serving Sizes



CHAPTER 2

The Background Story

- 34 History of Raisins & Dried Fruits: Ancient Times
- 36 History of Raisins & Dried Fruits: The Old & New World
- 38 History of Raisins & Dried Fruits: To California
- 40 History of Raisins & Dried Fruits: To Today
- 42 The Golden State
- 44 Irrigation Water
- 46 The Thompson Seedless Story



CHAPTER 3

The Sun-Maid Story

- 50 Sun-Maid Today
- 52 Cooperatives
- 54 The Sun-Maid Girl
- 56 The Panama Pacific **International Exposition**
- 58 Building the Brand
- 60 Sun-Maid Advertising
- 62 Norman Rockwell & Sun-Maid
- 64 Raisins in Popular Culture
- 66 100 Years of Recipe Books
- 68 Bringing the Sun-Maid Girl to Life
- 70 Sun-Maid Memories



CHAPTER 4

From Field to **Table**

- 76 Planting a Raisin Vineyard
- 78 The Cycle of Grape Growing
- 80 Hand Harvesting
- 82 Mechanical Harvesting
- 84 Dried-on-the-Vine Harvesting
- 86 Sustainable Farming & Processing
- 88 Hazards of Raisin Growing
- 90 Sun-Maid Experts
- 92 California's Raisin Pioneers
- 94 Processing & Packaging
- 96 Distribution in the United States
- 98 Distribution Around the World



CHAPTER 5

The Facts on Raisins Recipes & Dried Fruits

- 102 Choosing Raisins
- 104 Golden Raisins
- 106 Apricots
- 108 Prunes
- 110 Figs
- 112 Dates 114 Peaches, Apples, & Pears
- 116 Artificially Sweetened Dried Fruits
- 118 Health Benefits of Dried Fruits
- 120 International Food Guidelines
- 124 Raisins in Europe
- 126 Raisins in Asia
- 128 Raisin Bread
- 130 The Future



CHAPTER 6

- 134 Raisin Breads & Cakes from Around the World
- 140 Breads
- 142 Breakfast
- 146 Snacks
- 148 Cookies
- 152 Desserts
- 157 Appetizers 160 Main Dishes
- 167 Salads
- 171 Side Dishes

Dedication

During Sun-Maid's first 100 years, millions of individuals contributed to Sun-Maid's success. Beginning in the late 1800s and continuing to this day, immigrants from many countries have developed California's Central Valley into one of the finest fruit and vegetable growing areas in the world. The region's unique combination of sun, soil, and water is ideal for producing quality sun-dried raisins and dried fruits. Hard work, tenacity, and vision drove early California raisin growers to succeed in carving out a legacy which has lasted for six generations. Annually, the families of Sun-Maid growers entrust their livelihoods to the Board of Directors, management, and employees of Sun-Maid to process and market each year's harvest to our valued customers in over 50 countries. Sun-Maid's success is dependent on a worldwide sales, logistics, and customer network, which assures that "every minute of the day, somewhere in the world, someone is eating Sun-Maid raisins." This publication is dedicated to all these individual efforts, combined contributions, and satisfied customers.

One very special note is to Kendall L. Manock, Sun-Maid's general counsel, who advised our Board and management from 1961 almost continuously until his death in 2010. Mr. Manock began his legal career as a United States Attorney, and as a clerk for the U.S. 9th Circuit Court of Appeals. With his partners, he developed a firm, which served the entire Fresno community well. For Sun-Maid, Mr. Manock was the ideal general counsel. He, like Sun-Maid, shared a national reputation for honesty, fairness, and reliability as a leader in the California agricultural community. For 50 years, Sun-Maid's growers and customers benefited from his sound legal and practical advice on the full range of challenging and ever changing commercial, legal, regulatory, and consumer issues. In many ways, Mr. Manock and Sun-Maid shared a deep kinship based on



serving the community interests of our producers and the national and international interests of our customers. In this sense, Mr. Manock's character typified that of the best customers, growers, employees, suppliers, and advisors who have been part of the Sun-Maid family. Mr. Manock passed away as we began in earnest the development of this publication. We hope that he and his family would be proud of it.

Kendall L. Manock Sun-Maid General Counsel 1961 to 2010



Foreword

In celebration of our 100th
Anniversary we are proud to release our publication *Sun-Maid: Raisins*& Dried Fruits, Serving American
Families & the World Since 1912.

In developing this publication we made a conscious decision to focus on what we believe consumers and the public want to know today about Sun-Maid, and raisins and dried fruits, and to tell this story in a very visual way. In making this decision, we have sacrificed telling the complete story of so many key individuals.

These would have included H.H. Welsh and James Madison, our first Chairman and President, both elected in 1912; William N. Keeler, who served as President from 1931 to 1949; A.E. Swanson, our longest seated Chairman from 1944 to 1963; Pete J. Penner, our youngest Board member in history when first elected and who served tirelessly from 1968 to 2009, including as Chairman from 1986 to 1999; visionary growers Earl Rocca and sons and Lee Simpson, who could see the future for mechanical harvesting and overhead trellis systems for dried-on-the-vine crops, respectively, before others could; and key management and staff who successfully transitioned Sun-Maid into the 21st century. And of course, there were many, many more.

We tell the story of raisins and dried fruits from ancient times to today, how these are grown and harvested, what makes California a unique growing area, our links to consumers in over 50 countries, and how raisins and traditional dried fruits are equivalent to fresh fruit without the water. We include the story behind Lorraine Collett Petersen, whose likeness became our internationally recognized icon, the "Sun-Maid Girl," and E.A. Berg, our advertising manager, who in 1914 originated the name Sun-Maid and developed our first packaging and advertising campaigns.

We have included over 50 of the best raisin and dried fruit recipes in the world to help you and your families enjoy our products for celebrations or to make any day special. We especially thank those companies who granted Sun-Maid permission to use their recipes.

We hope that this publication exceeds your expectations. We welcome your comments at www.sunmaid.com.

Jon E. Marthedal

Chairman

Sun-Maid Growers of California

Bafkinaal

Barry F. Kriebel President Sun-Maid Growers of California



10 THE BASICS SUN-MAID TIMELINE 1900-1930 11

Sun-Maid Timeline 1900–1930



EARLY 1900s The California raisin industry experiences tremendous growth in the fertile San Joaquin Valley.



1914 The new California Associated Raisin Company launches its first advertising program with a Raisin Train bound for Chicago. Placards on the cars proclaim: "Raisins Grown by 6,000 California Growers."

1915

The co-op adopts the name Sun-Maid. Sun-Maid director L.R. Payne sees Miss Lorraine Collett drying her hair in a red bonnet and asks her to pose for the painting, which would become the company's new trademark and soon one of America's most recognized brands.





1921

The Sun-Maid brand becomes a symbol of the San Joaquin Valley's agricultural economy and culture. The "sun maids" make many appearances promoting California raisins and the popular new brand, including hand-delivering Sun-Maid raisins to President Warren G. Harding along with an invitation to the annual Raisin Day festivities held in Fresno, California. 1923 The Sun-Maid Girl illustration is modified for the first time.



1930

1900 1906—San Francisco earthquake

1914—World War I begins

1918-World War I ends

1920s

Heavy planting of raisin vineyards causes overproduction and plummeting prices. Prohibition leads to a surplus of grapes that would have ordinarily been made into wine. The industry also struggles with serious financial problems brought on by the Great Depression.



1922

1929—Great Depression begins

More than 85 percent of California raisin growers are members of the co-op, which changes its name to Sun-Maid Raisin Growers of California to identify more closely with its nationally recognized brand.



Fresno area San Joaquin Valley raisin growers propose a new growerowned cooperative, the California Associated Raisin Company. H.H. Welsh is the Association's first chairman.

1912

Local advertising creative E.A. Berg originates the name "Sun-Maid." Besides referring to the fact that raisins are "made" in the California sun, the words suggested a personality—a pretty "maid" gathering the harvest and making the raisins.





The cooperative opens its new processing plant in Fresno, California, dubbed "the finest factory building this side of Detroit." It would be Sun-Maid's home from 1918-1964.







12 THE BASICS SUN-MAID TIMELINE 1930-1965 13

Sun-Maid Timeline 1930–1965

1926-1932

Renowned American artist Norman Rockwell creates the first of a number of paintings for use in Sun-Maid advertising.



The Berlin Airlift brings supplies to the western section of Berlin blockaded by the Soviet Union. "Raisin Bomber" pilots collect raisins, candy, chocolate, and gum, and sew them into miniature parachutes dropped to

children waiting by the airfields below.

U.S. BERLIN **AIRLIFT**

Americans to Fly Tons of Food Over Russian Blockade

Washington, D.C., July 1, 1948-The President annouced U.S. efforts to airlift food to needy Germans due to the Russian



World War II influences every aspect of American life. Sun-Maid publishes a series of wartime recipe books emphasizing that cooks can save on sugar by using raisins, which already contain natural sugars. Sun-Maid raisins are used to sustain troops and are prized in the field for providing high energy value, great portability, and a long shelf life.



visory Board, made up of both growers and packers, will be or-ganized at a meeting November 8th at 10 AM in the Californian

The meeting date was an ounced today by Paul L. Johnson, the board manager, Grower members and alternate members of the board are being nominated of the board are being nominated. Packers Will Nominate

The packers will nominate their seven board members and seven alternates at a meeting

The California Raisin Advisory Board (CALRAB) is formed for researching, advertising, and promoting California raisins. While the RAC concentrates on quality standards and product volume, CALRAB's focus is on boosting consumption and sales of California raisins.

1951

1956

The Sun-Maid

Girl keeps up

with the times

modification.

as the trademark

undergoes its second



1964

Situated on 73 acres, the 640,000-square-foot Sun-Maid plant opens and is voted one of America's top new plants by Factory Magazine.

1939—World War II begins

1945-End of World War II

1956—Federal-Aid Highway Act

1962—Cuban Missile Crisis

1965

1930 1933—President Roosevelt initiates New Deal



1937

One of the New Deal milestones, the Federal Agriculture Marketing Agreement Act is approved. The California Marketing Act is approved by the State Legislature, paving the way for growers to organize for their mutual benefit and to improve the marketing conditions for California raisins.

1942

Facing a workforce reduction during World War II, Sun-Maid enters into a cooperative sales and distribution agreement with H.J. Heinz Co., which is later terminated after the war.



Raisin Men Okeh Market Plan By 83 Per Cent Vote

1949

Federal and state marketing orders for raisins are approved. The Raisin Administrative Committee (RAC), a cooperative comprising all California raisin producers and handlers, is established with the objective of setting industry-wide quality standards and volume controls.





Sun-Maid Chairman A.E. Swanson breaks ground for a new plant facility in Kingsburg, California.

1956

The RAC establishes minimum grade and condition standards for the California raisin industry.

14 THE BASICS SUN-MAID TIMELINE 1965-1995 15

Sun-Maid Timeline 1965–1995



1970 The Sun-Maid logo is once again modernized into the form it would keep into the 21st century.

Premium dried apricots are added to the Sun-Maid product line.



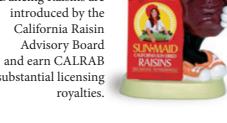
1976 Sun-Maid begins producing high-proof alcohol from raisin by-products at a distillery facility.





1978 Sun-Maid adds prunes to its product line.

1986 The California Dancing Raisins are introduced by the California Raisin Advisory Board and earn CALRAB substantial licensing





1980

Sun-Diamond Growers of California is formed, joining Sun-Maid with fellow co-ops Sunsweet Growers Inc. and Diamond Walnut Growers, Inc. The partnership lasts two decades.



LATE 1980s

Sun-Maid growers begin experimenting with dried-on-thevine (DOV) raisin production and harvesting. Assuming the leadership role in the effort, Sun-Maid receives a patent for a DOV trellising system in 1995.



1992

Marketing students at California State University, Fresno build and fill the world's largest raisin box, earning a spot in The Guinness Book of Records. The box measures 12 feet high, 8 feet wide, and 4 feet deep, and is filled with 16,500 pounds of Sun-Maid raisins. The box is later installed at the Sun-Maid headquarters in Kingsburg.

1965 1969—U.S. puts man on moon

1971—First e-mail transmission

1973—First cell phone call

1980—Smallpox eradicated

1990—World Wide Web debuts

1994—Nelson Mandela elected President of South Africa

1995

Bargaining Association

1967

A group of raisin growers not associated with Sun-Maid form the Raisin Bargaining Association (RBA). Sun-Maid becomes a signatory packer in 1988, allowing the purchase of raisins from RBA growers.



1972

A severe spring freeze on March 27 and 28 spells early disaster for the 1972 raisin crop, which suffers a 60 percent loss to make it the smallest raisin crop since the turn of the century.



1976

Harvest rains devastate the San Joaquin Valley raisin crop in 1976, and again in 1978 when about 70 percent of the crop is lost.

1980 Sun-Maid raisin bread is introduced as a licensed product.



1980 The carton can is launched





In connection with Sun-Maid's 75th Anniversary, the original Sun-Maid bonnet worn by Lorraine Collett is donated to the Smithsonian Institution in Washington, D.C.

1994

CALRAB, then a program jointly funded by raisin growers and packers, is terminated by the actions of 15 raisin packers not affiliated with Sun-Maid.

Packers to dissolve CALRAB

1971

Sun-Maid helps to establish Sunland Marketing, Inc. to gain marketing leverage and provide the grocery trade with a full line of dried fruit products.

Sun-Maid Timeline 1995-Present

It takes four years before a consensus is reached for a new state marketing order (The California Raisin Marketing Board), which is funded exclusively by raisin growers.

Raisin market order approved

State growers overwhelmingly



1997

California EPA recognizes Sun-Maid for its innovative Integrated Pest Management program.



Simon and Schuster Children's Publishing Division publishes Sun-Maid Raisins Play Book.

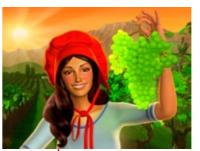


2001

The United States Department of Agriculture (USDA) releases the Selma Pete variety in 2001.



Sun-Maid meets the needs of the organic-focused consumer by offering a variety of retail packs of Organic Raisins. Sun-Maid is at the forefront of sustainability initiatives and continues to utilize best practices in the manufacturing industry to reduce its carbon footprint.



2010

facebook

Sun-Maid continues to develop its online presence at www.sunmaid.com, including versions in Spanish, bilingual English/ French Canadian, and Japanese. In 2010, Sun-Maid launches a site on Facebook, reaching more customers through social media.



2006

For the first time, the Sun-Maid girl is animated for print and television ads, and on the newly redesigned website, which features the message highlighting that natural raisins are "Just Grapes & Sunshine_®."

1995 1995—Amazon.com and eBay are founded 1997—Mars Pathfinder lands on Mars 1999—World population reaches 6 billion

2007—The European Union expands to 27 member states

2010-33 miners freed from Chilean mine

2011

1999

The full line of Sun-Maid specialty fruit is expanded.



2000

The Sun-Maid Collectible Doll is issued by the Alexander Doll Company, New York.

Using the trademark colors of red and yellow, Sun-Maid's packaging is redesigned to create a unified look across the brand, which has been further expanded to include



1995

Sun-Maid milk chocolate covered raisins are introduced as a licensed product.



more dried fruits.



2005

A joint publication of Sun-Maid and Gooseberry Patch features family-friendly recipes with Sun-Maid raisins and dried fruits. Recipes include raisin bread french toast, turkey and wild rice salad, and yogurtcurry chicken salad sandwiches.

Family Favorite Récipes



2007

Reader's Digest magazine names the Sun Maid Girl® on the red box the "Best lasting logo" as part of its "America's Best" awards. References to the Sun-Maid brand or a close representation continue to be featured in pop culture including The Simpsons, Sesame Street, and a MasterCard "Priceless" commercial.





Sun-Maid contributes to the restoration efforts of San Francisco's Palace of Fine Arts, the only remaining building from the Panama Pacific International Exposition held in 1915. Sun-Maid's participation in the exposition nearly 100 years prior is highlighted on a series of interpretive panels surrounding the renovated buildings.

The Uses of Raisins

About half of Sun-Maid raisins are packaged and sold in our familiar consumer packages—the other half are sold for use as an ingredient in a wide assortment of food products.

Sun-Maid raisins are the most economical dried fruits around. Available year-round, raisins are easy to use in a wide variety of foods. Cereals, breads, cookies, candies, energy snacks—the raisin is one of the world's most versatile food ingredients!

Commercial customers choose Sun-Maid for quality, consistency, and our ability to meet precise specifications for size, special coatings, and moisture levels.

We also coordinate shipments to meet just-in-time delivery schedules. Most of all, Sun-Maid offers real-world expertise in helping our commercial customers effectively meet their needs.

CEREALS, BAKED GOODS, & GRANOLA BARS

Raisins provide more than just flavor to the cereals and baked goods available at grocery stores today. Using raisins helps bakers reduce or eliminate the use of preservatives in their products, as the propionic acid found in raisins acts as a natural preservative. Another naturally occurring acid in raisins, tartaric acid, enhances the flavor of baked goods and can help reduce the amount of salt needed to flavor breads, cakes, cookies, and pastries.





CONFECTIONARY

Yogurt covered raisins, chocolate bars with raisins, and chocolate covered raisins are just some of the confectionary items using raisins. Chocolate coated raisins are *panned* in large rotating copper kettles.



Mixtures of raisins, dried fruits, and nuts are another top use of raisins. Dried fruit mixes are considered an ideal exercise snack because they help to provide sustained energy in a compact and easy-to-carry form.



enhancers found in everything from breads and cakes to cookies and sauces.



Raisin Juice Concentrate



Raisin Paste

SAUCES

Many well-loved barbecue and steak sauce brands on the market today combine raisin paste and raisin juice concentrate with other ingredients like tomato paste, soy sauce, and vinegar to create a wide selection of bold sauces.

The Uses of Raisins

GRANOLA BARS First came granola, then came the granola bar, which took the mixture of rolled oats. honey, raisins, dried fruit, and nuts, and made it





CLASSIC COLESLAW

Raisins add sweetness and texture to classic coleslaw, which combines thinly sliced or shredded cabbage with carrots, mayonnaise, sugar, and vinegar, and can include other fresh fruits such as apples.

CELERY STICKS

Raisins top celery sticks spread with peanut butter or cream cheese, resulting in a sweet, savory, crunchy snack.







RAISIN CARROT SALAD

Raisins join with grated carrots and mayonnaise or yogurt to create this classically simple salad. Some recipes add other ingredients including celery, chopped walnuts, diced apples, or crushed pineapple.

RAISIN STUFFING

Raisins help balance the savory flavors of stuffing made with dried bread or bread cubes, herbs, and spices. Regional variations can determine whether it is called stuffing, filling, or dressing, but the side dish usually accompanies roast



BREAD PUDDING

Bread pudding is made from bread that is usually soaked in eggs, cream, sugar, and spices before being baked. Many recipes add raisins or dried fruits, while others incorporate raisin bread.



RAISIN OATMEAL COOKIES

Soft, chewy, and delicious, raisin oatmeal cookies are one of the most popular cookies in America. The classic recipe for these easy-to-make favorites is Sun-Maid's most-downloaded recipe at www.sunmaid.com.

The Raisin Cereal Story

While cereal might seem like the quintessential breakfast food of today, the first cereals weren't introduced until the late 1800s. Following the invention of the first machines that could shred whole wheat, C.W. Post's cereal company was founded in 1895, W.K. Kellogg invented corn flakes in 1898, and Swiss physician Maximilian Bircher-Benner developed Muesli around 1900.

The new cereals, many of which were first marketed to ease health problems, were a departure from heavier, meat-based breakfasts. Consumers began to embrace the lighter, grain-based offerings, to which the addition of raisins was a natural fit, as seen in the 1928 Sun-Maid ad (right). In 1926, Skinner's Raisin Bran was the first raisin bran on the market, and though the term "raisin bran" was once trademarked, it now refers to any bran and raisin cereal.













THE USES OF DRIED FRUITS 23

The Uses of Dried Fruits

Dried fruits have been popular throughout the world for centuries as ingredients appropriate for breakfast, lunch, dinner, snacks, festivals, and special occasions. They are minimally processed, which preserves the natural wholesomeness of the fresh fruits from which they are made, and are a good value compared with more expensive fresh, frozen, and canned fruits. Available in a variety of forms, such as whole, halves, and diced, dried fruits offer limitless creativity when used in recipes and cooking. Today, more than 90 percent of dried fruits consumed in the United States come from California.



HOLIDAY FRUIT TRAYS

Carefully arranged dried fruits and nuts make beautiful, delicious, and nutritious gifts. Thanks to the wide availability of dried fruits, consumers around the world enjoy California fruits, many of which are in season for only a short period, any time of the year.



DICED APPLES

The uniform shape of diced dried apples makes them easily combined in recipes for muffins, trail mixes, and granola.



FRUITCAKE

Fruitcake is made with chopped dried fruits, nuts, spices, and is sometimes soaked in spirits. Often served during Christmas celebrations and in some parts of the world, weddings, fruitcake has many variations depending on the culture. It can be dense and rich, which is how it is often made in the United States and the Caribbean, or light and airy, as it is in parts of Central Europe.



DICED APRICOTS

Home cooks dice apricots into pieces ideal for baking and salads by either first oiling the blade of a knife or with kitchen shears wiped with a small amount of cooking oil.



ROAST GOOSE WITH PRUNES ON SAINT MARTIN'S DAY

Saint Martin's Eve and Day are celebrated on November 10 and 11 in several European countries by eating a roast goose stuffed with prunes and apples. A Danish legend tells that Saint Martin was hiding in a barn when a goose gave away his presence, which is why the bird lost its neck and is eaten on Mortensaften. In Germany, another legend says that the saint died after eating an entire goose in a single meal, which is why the meal is eaten during Martinfest.

FIG PASTE

Different fig varieties, including Mission and

Calimyrna figs, are used to make fig pastes ranging in color and consistency.

PRUNE PASTE

Ground prunes have a variety of uses in baking and prepared foods, and they are even a key ingredient in baby foods.



Made from dried plums that have been softened through steaming and pureeing, prune juice is a source of potassium and helps to maintain digestive health.



CHOPPED DATES

Chopped dates are used to top hot and cold cereals and in cookies, cakes, muffins, and breads.



24 THE BASICS FESTIVALS & HOLIDAYS 25

Festivals & Holidays

No matter the country or culture, festivals and holidays are most often accompanied by special foods and feasts. Raisins and dried fruits often play an important part of holiday traditions. Though the dishes vary greatly across the globe—from flaky pastries to rich puddings and spiced breads—there are raisin and dried fruit recipes for every celebration and religion.



EASTER AND HOT CROSS BUNS

A British specialty traditionally eaten on Good Friday, hot cross buns are made with a spiced dough that includes raisins and is marked with a cross at the top, which can be made from pastry, icing, or two intersecting cuts. There are many superstitions surrounding hot cross buns. One notion is that by sharing one with a friend, their friendship is ensured throughout the year. Others say that taking the buns on sea voyages prevents shipwrecks, and that hanging the buns in a kitchen both prevents fires and aids in the creation of perfect breads.





CHINESE NEW YEAR

One of the most important holidays of the year in China, the Chinese Lunar New Year, is celebrated between late January and mid-February. Babaofan, or eight treasure rice pudding, is served during the new year celebration and made with sticky rice and eight different dried fruits and nuts such as raisins, lotus seeds, dates, wolfberries, red beans, and sunflower seeds.



CARROT CAKE AT EASTER

Many American Easter celebrations incorporate the Easter Bunny, who is said to hide candy-filled eggs and other gifts for children to find during Easter egg hunts. Carrot cake, which can be eaten any time of the year, often includes raisins and is a tradition during Easter-with a nod to rabbits and one of their favorite foods: carrots.



Capirotada is a Mexican bread pudding traditionally eaten during Lent. The pudding is made of bread, sugar, cheese, and raisins. One of the key differences that makes this dish stand out from European bread puddings is the step of soaking the bread in a syrup made from piloncillo, which is a solid piece of sugar made by boiling sugarcane, along with cinnamon and nutmeg.



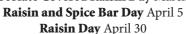
PURIM AND PASSOVER

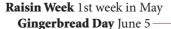
Part of the Jewish menu during Purim, hamantashen (above) are three-cornered cookies that can be filled with prunes or dates. Raisins are a part of other Jewish holiday food traditions including rugelach for Chanukah and raisin noodle kugel for Passover. The Passover Seder (left) is a ritual feast eaten to begin the holiday.

Celebrating Dried Fruits in the United States



Apricot Day January 9 **Cherry Month** February Hot Cross Bun Day Good Friday (March or April) **Fruit Compote Day** March 1 Oatmeal Cookie Day March 18 **Chocolate Covered Raisin Day** March 27





Rice Pudding Day August 9 Eat a Peach Day August 22

Date Nut Bread Day September 8 Cinnamon-Raisin Bread Day September 16 **Apple Month** October

> Four Prunes Day October 17 Mince Meat Pie Day October 26 Raisin Bread Month November

Fig Week 1st week in November Raisin Bran Cereal Day November 15 **Eat a Cranberry Day** November 23

Fruit Cake Month December Date Nut Bread Day December 22 Fruit Cake Day December 27









26 THE BASICS FESTIVALS & HOLIDAYS **27**

Festivals & Holidays

CHILDREN'S DAY IN JAPAN

While the New Year celebration (January 1) is Japan's biggest holiday of the year, another widely celebrated Japanese holiday is Children's Day, or *Kodomo no hi*, observed on May 5. The day is part of the Golden Week, a collection of several national holidays within seven days. For Children's Day, families raise carp-shaped flags called *koinobori* for each member of the family.

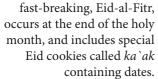


HALLOWEEN

Observed on October 31, the holiday is celebrated in the United States and Canada by children wearing costumes and going trick-or-treating, or door-to-door collecting candy. While these traditions have gained popularity elsewhere around the world, some other cultures celebrate All Saints' or All Souls' Day on November 1 and 2, respectively.



Ramadan is the ninth month of the Islamic calendar and lasts between 29 and 30 days. The observance of Ramadan varies, moving backwards about 11 days each year, depending on the moon. Fasting occurs during the daylight hours. Traditionally, dates are offered to break the fast each night. The festival of





CANADIAN THANKSGIVING

In Canada, Thanksgiving occurs on the second Monday in October, and it is a holiday to give thanks and mark the close of the harvest season. Butter tarts are a traditional Canadian Thanksgiving dessert, and are made of butter, sugar, and eggs inside a pastry shell. The filling is similar to the base of a pecan pie, but instead of pecans, butter tarts use raisins and can also include butterscotch, peanut butter, nuts, and maple syrup.





DIWALI, THE FESTIVAL OF LIGHTS

Diwali is popularly known as the "festival of lights" and is a five-day festival in Hinduism, Jainism, and Sikhism, celebrated between mid-October to mid-November. A dessert enjoyed during feasts and celebrations including Diwali is kheer, a sweet pudding made from rice and milk and flavored with cardamom, raisins, and nuts.

THANKSGIVING IN THE UNITED STATES

In the U.S., Thanksgiving Day is celebrated on the fourth Thursday of November. The holiday is typically marked by family gatherings and big dinners, often featuring roast turkey, mashed potatoes, and other seasonal favorites including yams and pumpkin pie. Many dinners also include stuffing made with raisins.



CHRISTMAS PUDDING IN THE UNITED KINGDOM

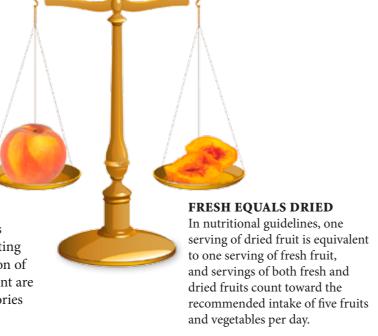
Traditionally served on Christmas Day in the United Kingdom, Christmas pudding is a steamed dessert full of dried fruits, including raisins. Christmas pudding is known for its dark appearance, which comes from the sugars used and the dish's long cooking time. As a special tradition, some people bake small mementos inside the pudding to bring good luck to their guests.

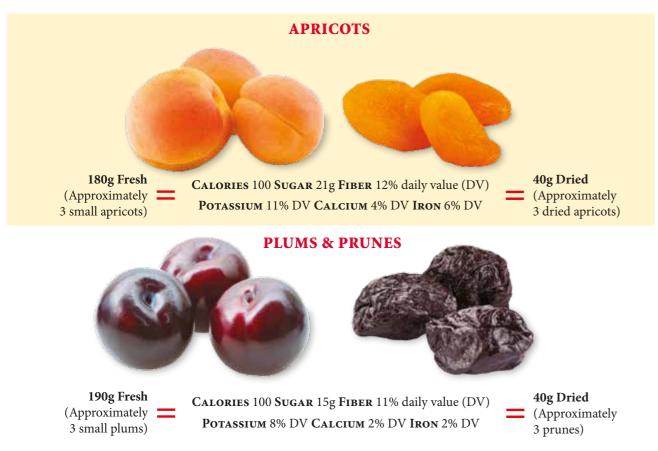
28 THE BASICS FRESH FRUIT MADE INTO DRIED FRUIT **29**

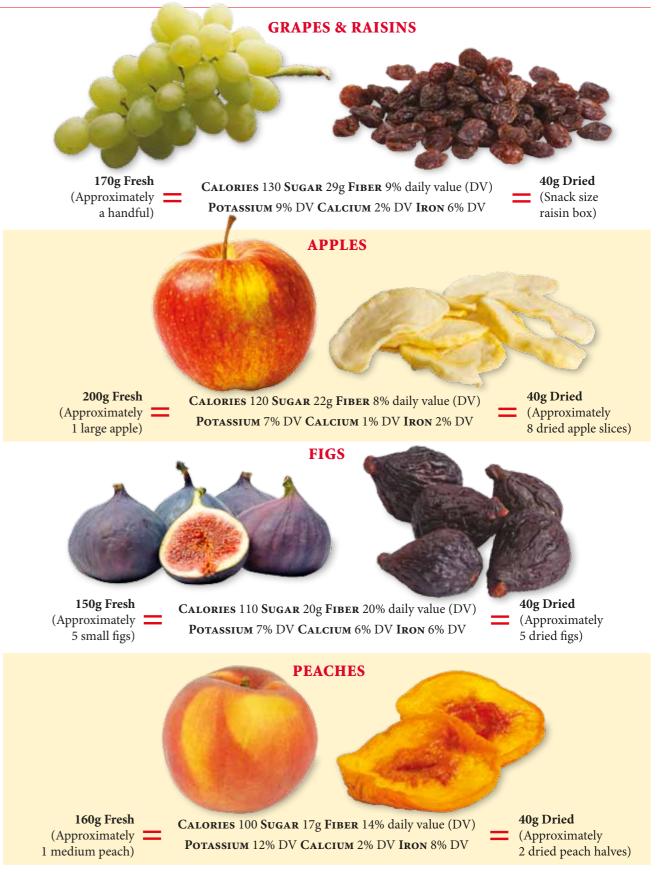
Fresh Fruit Made Into Dried Fruit

Traditional dried fruits are fruits where much of their water content has been evaporated during drying. No sugar or fruit juice concentrates are added. Dried fruits are good sources of essential nutrients, especially potassium and dietary fiber, and they contain a range of increasingly important bioactive phenolic compounds as well as vitamins and minerals unique to each fruit.

One of the common problems encountered with comparing fresh foods to dried foods is the practice of equating on a weight for weight basis, for example, per 100 grams. Not surprisingly, the sugar content of dried fruits versus fresh fruits on this basis appears disproportionately high, contributing to a misunderstanding of the sugar concentration of dried fruits. When portion size and water content are taken into account, natural fruit sugars and calories are equal for fresh and dried fruits.







30 THE BASICS MAKING SENSE OF SERVING SIZES **31**

Making Sense of Serving Sizes

As simple as it seems, many people fail to realize that small children should eat smaller portions compared to adults. The graph on the opposite page illustrates the concept that as children grow to become young adults, they should progressively eat more, and that once they reach full development, decrease the amount they eat.





Child Burger

Youth Burger

Adult Burger

MATCHING PERSON SIZE TO SERVING SIZE

In the 1960s, one national fast food chain introduced hamburgers named for different members of the family, which corresponded to the size of the hamburger. While daily calorie needs are dependant on several factors including gender, age, and physical activity level, in general, serving sizes should increase from children to adults, as shown by each hamburger sized for a child, youth, and adult.

SMALL RAISIN BOXES = SIMPLE PORTION CONTROL

At 45 calories each, Sun-Maid's ½-ounce/14 gram Mini-Snacks® are designed to provide the ideal child's serving size of raisins. The boxes can also be used to demonstrate how calorie needs increase for older children, teenagers, and adults, and therefore so does the recommended serving size of raisins. The small raisin boxes make proper portion control as simple as grabbing one, two, or three boxes.



Child's Serving Size (1/3 of Adult's Serving)

1/2 ounce / 14 grams





Older Child's Serving Size (2/3 of Adult's Serving)

1 ounce / 28 grams (1/2 ounce / 14 gram boxes x 2)





Teenager's Serving Size (Adult's Serving)

1¹/₂ ounce / 42.5 grams (¹/₂ ounce / 14 gram boxes x 3)

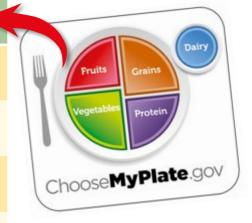


Teenager's Serving Size (Adult's Serving)

11/2 ounce / 42.5 grams

Estimated Calorie Needs Per Day*				
GENDER	AGE	SEDENTARY	MODERATELY ACTIVE	ACTIVE
FEMALE	2–3	1,000- 1,200	1,000- 1,400	1,000- 1,400
	4-8	1,200- 1,400	1,400- 1,600	1,400- 1,800
	9–13	1,400- 1,600	1,600- 2,000	1,800- 2,200
	14-18	1,800	2,000	2,400
	19-30	1,800- 2,000	2,000-2,200	2,400
	31–50	1,800	2,000	2,200
	51+	1,600	1,800	2,000-2,200
MALE	2–3	1,000- 1,200	1,000- 1,400	1,000- 1,400
	4-8	1,200- 1,400	1,400- 1,600	1,600- 2,000
	9–13	1,600- 2,000	1,800- 2,200	2,000-2,600
	14-18	2,000-2,400	2,400-2,800	2,800-3,200
	19–30	2,400- 2,600	2,600-2,800	3,000
	31–50	2,200- 2,400	2,400-2,600	2,800-3,000
	51+	2,000-2,200	2,200-2,400	2,400-2,800

Fetimated Calorie Needs Per Day



PROPER PORTION SIZES

The MyPlate food chart issued by the United States government in 2011 focuses on choosing foods from each food group while other guidelines make recommendations for calorie intake. The plate and corresponding portions can be scaled up or down depending on gender, age, and physical activity level.



CALORIES, ENERGY, & SIR ISAAC NEWTON

Sir Isaac Newton's laws of motion laid the groundwork for scientific thinking relating to matter and energy. Calories are units used to measure heat energy, and 1,000 calories equal one kilocalorie, also called a kilogram calorie. Though they are often referred to as calories, it is actually kilocalories that are used to measure food energy.

*Source: Dietary Guidelines for Americans, 2010.